



## ENTREPRENEURSHIP

### 50+ BUSINESS IDEAS FOR YOUTH!

- Babysitting service
- Baking, catering, cooking
- Button making
- Cake or cookie decorating
- Calligraphy or crafts
- Candle making
- Candy sales
- Car detailing or Car washing
- Caulking /weatherstripping
- Cleaning services: aquariums, boats, gutters, homes, offices, etc.
- Coach/teach: music, sports, hobbies, academics.
- Computer help service
- Designing: stickers, cards, T-shirts, web sites, graphics
- Distributing fliers
- Gardening or weeding
- Gift baskets
- Graffiti removal
- House painting
- Jewelry making
- Lawn care, rake leaves
- Lemonade stand
- Performing/entertaining
- Pet sitting/walking/care
- Photography/videotaping
- Plant care
- Sewing pillows, repairs, etc.
- Shovel snow
- Small home repairs
- Translating
- Tutoring
- Window washing
- Wood working

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## Sample Traits of an Entrepreneur

### **Adaptability:**

Ability to cope with new situations and find creative solutions to problems.

### **Competitiveness:**

Willingness to compete with and test yourself against others.

### **Confidence:**

Belief that you can do what you set out to do.

### **Drive:**

Desire to work to accomplish goals.

### **Honesty:**

Commitment to be truthful and sincere in dealings with other people.

### **Organization:**

Ability to structure your life and keep tasks and information in order.

### **Persuasiveness:**

Knack for convincing people to see your point of view and get them interested in your ideas.

### **Discipline:**

Ability to stay focused and keep to a schedule and deadlines.

### **Perseverance:**

Willingness to keep goals in sight and work toward them, despite obstacles.

### **Risk-taking:**

Courage to expose yourself to possible losses.

### **Understanding:**

Ability to listen to and empathize with other people.

### **Vision:**

Ability to see the end results of goals while working to achieve them.

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# What is an Entrepreneur?

An entrepreneur is someone like you!

## Entrepreneurs:

- ▶ Have great ideas and do something about them.
- ▶ Hunt for opportunities to promote their ideas.
- ▶ Thrive on the challenge of creating their own big breaks.
- ▶ Make money out of solving problems and selling their ideas.
- ▶ Usually start up their own businesses.

## How old do you have to be?

- ▶ Any age!

## What do you need?

- ▶ A problem - and a unique way of solving the problem.
  - ▶ A lot of determination and belief in your idea.
  - ▶ Some emotional support from your friends, your family, your teacher.
  - ▶ Some financial support from your family or people (venture capitalists) who believe in your idea and will help you out with some cash to get started.
- Finding that great idea can sometimes be as simple as thinking of something you love, and then thinking of something that would make it even better.

## Hunting for that great idea...

- ▶ Write down your hobbies, **skills**, passions, things you're good at *and then ...*
- ▶ Talk to your friends.
- ▶ Go to trade shows.
- ▶ Search for opportunities.
- ▶ Keep an eye on the latest trends.
- ▶ Write down your goals.
- ▶ Research your industry.
- ▶ Talk to people in your field.

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